

# Open Position: Director of Development

Be a Part of God's Work at Agape!



We are currently accepting resumes for the following position:

## Director of Development

Agape, a non-profit child and family services agency is seeking a dynamic, motivated and assertive **Director of Development**. The **Director of Development**, leads a team in the development/volunteerism /communications department activities of Agape. In partnership with the Chief Executive Officer (CEO), this position is responsible for planning, organizing, and directing all of Agape's fundraising including, the major gifts, annual fund, planned giving, special events and capital campaigns. The **Director of Development** will help forge new relationships to build Agape's visibility, impact, and financial resources. The **Director of Development** will also participate in the development design and implement a comprehensive plan for developing key external alliances by cultivating individual and philanthropic support.

### Education & Experience Required:

Undergraduate Degree in Marketing, Communications, Business, Social Work or related field, or equivalent combination of education, training and experience with at least 3 years of relevant professional experience in development, sales, communications or other equivalent. Demonstrated success in a development capacity managing and forging relationship with multiple donor sources. Foundation relationship and grant writing experience. Desired candidate has demonstrated success in marketing, public relations, and major fundraising experience with the ability to engage a wide range of stakeholders. Professional and resourceful style, with the ability to work both independently and as a team player. Ability to effectively manage multiple tasks and projects. High energy and passion for the Agape mission vision and values. Should possess outstanding organizational and management skills, possess leadership qualities, be business-oriented and be able to perform multi-tasking, should have excellent communication skills both written and oral. Should be able to work as a link between organization and employee. Detailed and results oriented. Demonstrated excellent computer skills. Will be required to work a flexible schedule; possibly be available evenings and weekends. Candidate must be willing to engage in Agape's Performance Quality and Improvement (also known as Continuous Quality Improvement) standards of quality & excellence.

**Qualified Applicants, please send resumes to:** [Employment@Agapemeanslove.org](mailto:Employment@Agapemeanslove.org)

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### About Agape:

Agape Child & Family Services is a faith-based, non-profit organization dedicated to providing children and families in Memphis with healthy homes. Agape serves nearly 10,000 children and families each year in an effort to keep them safe, smart and successful through school-based initiatives and site-based services in under-resourced communities; counseling; homeless services; adoption and foster care. In partnership with the Tennessee Department of Human Services, Agape and its community partners have expanded services via a two-generation model, wholly serving youth and parents in a poverty-reduction strategy, providing support, permanency, and sustainability in Frayser, Hickory Hill and Whitehaven. To learn more, call 901.323.3600 or visit [agapemeanslove.org](http://agapemeanslove.org).

**We are Proud to Offer:** Competitive Pay, Excellent Benefits, Paid Holidays, and Opportunities for Professional Growth and Development

### Contact:

Derichia Wells, 901.323.3600, [Employment@Agapemeanslove.org](mailto:Employment@Agapemeanslove.org)

*\*All positions require a valid driver's license and automobile insurance. All applicants are subject to a drug screening and background check. Agape is a Christian organization and has certain religious requirements for its employees.*